

DUSTIN ANDERSON TEAM

BUYER PACKET

Your guide to buying a home.



DUSTIN ANDERSON

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LOCATION

1163 Fulton St. E
Grand Rapids, MI 49503

COSTS INVOLVED IN PURCHASING A HOME

COSTS BEFORE CLOSING

GOOD FAITH MONEY DEPOSIT
\$1,000 or More

HOME INSPECTION
\$300 to \$700

HOME APPRAISAL
\$500



COSTS INVOLVED IN PURCHASING A HOME

COSTS AT CLOSING

DOWN PAYMENT

3% Minimum

CLOSING COSTS

Approximately 3% of the Purchase Price



WHAT WE WILL BE DOING FOR YOU

Initial Buyer Consultation

- We'll talk about the process of buying a home.
- We'll ask you what you're hoping to find in a home.
- We'll discuss any specific timelines that may be relevant.
- We want to learn what your expectations are from us!

Set Up an Auto-Search

- We will plug your search parameters into the MLS. The MLS will email you listings the moment that they are listed.

Schedule Showings

- If a listing that was emailed to you catches your eye, simply reply directly to that email or send us a text to let us know when you would like to see the home.



WHAT WE WILL BE DOING FOR YOU

Show Houses

- We will be there on time.
- We will have the lights turned on.
- We will provide a print out of the Seller's Disclosure and Lead-Based Paint Disclosure.
- We will use our knowledge to point out potential concerns regarding each home.
- We will use our knowledge to help you assess costs to renovate or costs to repair.

Market Analysis

- We will perform a market analysis on any homes that you may want to write an offer on. A market analysis will help us assess the value of the home and will lead to a more informed offer.

Write a Purchase Agreement

- We will write up a Purchase Agreement and will discuss all of the terms within the contract.



WHAT WE WILL BE DOING FOR YOU

Negotiate

- We are experts in negotiation. We will work hard to negotiate terms that are acceptable to you.

Process Paperwork

- We will process all and manage all paperwork involved in the closing of your new home.

Inspections

- We will schedule an inspection around your schedule.
- We will be present for the last part of the inspection to discuss how things went and our next steps for moving forward.

Communication

- It is our goal for you to know where we are in the process at all times. We will be checking in with you on a weekly basis to provide updates.
- We are available to answer any questions or concerns that you may have at any time along the way.



WHAT WE WILL BE DOING FOR YOU

Closing

- Before we arrive at the closing table, we will schedule the closing.
- We will provide you with a Closing Statement which will outline all of the costs involved in purchasing your house.
- We will be present at the closing to ensure that you feel comfortable and to answer any questions or concerns that you may have regarding any documents that you will be signing.

After Closing

- We will continue to be here for you! Please don't ever hesitate to reach out to us.



HOMEWORK



Since we are in a very competitive buying market, we want to do everything we can to help your offer stand out.

One way that will help your offer stand out is for you to write a letter to the Seller(s) of the home. This is a great way to bring a “heart beat” into the experience.

Here is an example you can refer to create a similar “rough draft” that is ready to go when the right house pops up!

****Pro Tip****

Sellers love to see who might be purchasing their home, so be sure to include a quality photo in your letter!

THANK YOU



Thank you for taking the time to get to know us and learn about how we will assist you in buying your home. It was a pleasure to meet you. We love having the opportunity to make new friends.

five star*
REAL ESTATE LEADERS